

# Political Violence and War

Rafic Abi Saleh- Underwriting Manager MENA -War and Terrorism



# Risks of incorrect Coverage

Incorrect
Coverage

- Coverage ambiguity
- Incorrect extensions
- Stressed relationships

- Reputational Damage
- E&O Claims



### Main Covers Offered in the Market

Terrorism LMA3030/5039 Strike, Riot & Civil **Terrorism** Commotion LMA3092/5039 Sabotage **Malicious Damage** Insurrection revolution Strike, Riot & Civil **Terrorism** or rebellion Commotion **AFB PV 1-7/** Mutiny and or coup Sabotage **Malicious Damage** Hiscox 1-5 D'état War and or civil War



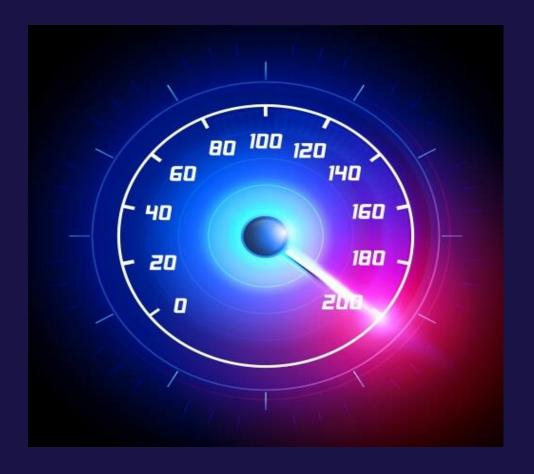


# Accepted wordings

- LMA3030 (\*\*\*\*)
- LMA3092 (\*\*\*\*)
- MRE 001 for construction (Munich re standard wording for Srcc)
- T3
- T3/A
- LPO437
- AIG PTS
- HIS 1-5 (\*\*\*\*)
- AFB PV 1-8 (\*\*\*\*)
- T3L
- T3EL
- Manuscripted wordings are to be reviewed and agreed by Senior Underwriter



# Pricing- what Affects our pricing?





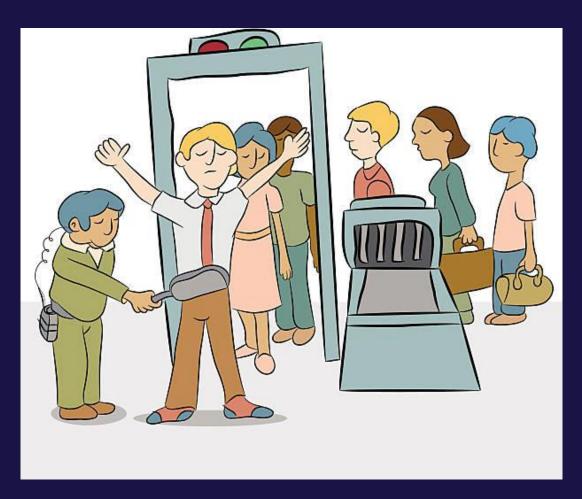
# Questions to Ask when you receive a risk!

- Is the entity sanctioned?
- Is the country sanctioned?
- Who is the insured, contractor?
- Territory + Elections , current situation
- Location + surroundings
- Security (Not only CCTV and a man with a stick)
- One location or spread?
- What is the occupation?
- Evaluate occupation vs country
- Full value or first loss (All limits aggregated)
- Deductibles (always each and every loss or any one occurrence)
- Losses
- Extensions requested (Effect on the Territory)



# Absolute NO in a slip unless proper agreement

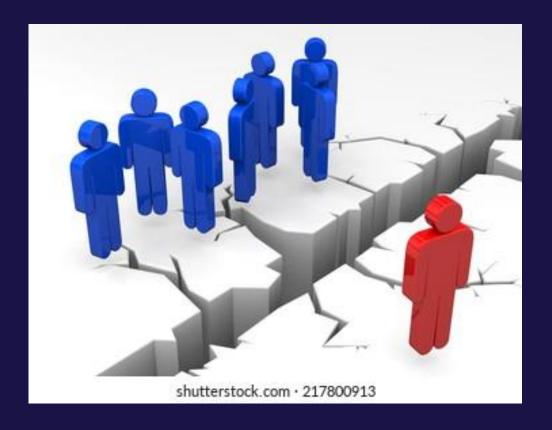
- No reinstatement of Limit
- No unamed customer suppliers
- No unammed locations
- No threat
- No bombscare
- No suicide
- No cyber
- No radioactive
- No nuclear
- No property extensions
- No deletion of material damage
- No Political risks extensions





# **Excluded Properties**

- Land
- - Transmission
- - Vacant , silent risks
- Aircraft and Watercrafts
- - Animals, plants
- - Transit
- - Offshore
- - Underground mines
- - Dams





# Clauses Property damage

- Escalation
- Debris Removal
- - Fire Fighting and Service Charges
- Local Authorities
- - Plans, Drawings and Document
- Reproduction of Computer Record
- Expediting Expenses
- - Temporary Repairs
- Professional Fees
- - Pollution Clean-up Costs
- Existing Property
- Property in Storage
- Extra Expense



# Clauses BI damage

- - Suppliers and customers named and aggregated, List reviewed or no cover given
- Utilities: up to 25% (first point)
- Denial of access up to 25% radius and public authorities

#### • ALL POLICIES MUST HAVE:

- Claims Control Clause NMA2738
- Sanctions Limitations and Exclusion Clause LMA 3100
- LMA 5409 Cyber and Data Exclusion
- CL 370 Radioactive Exclusion
- Jurisdiction
- Payment Terms



# 72 hours Clause + LMA 5193

- Allows multiple related events to be treated as one for the purpose of:
- deductibles
- policy limits
- adjusting claims ( simplifies)



- Ex: Riot Monday 2pm , + TUE, WED
- and ends Thursday Noon. Then all losses will be one loss occurrence or one event.
- (reinstatement of cover plays a role here)



## Contingent Business Interruption



- How dependent is your organization on another organization?
- No direct physical damage to the insured's assets.
- It is not mandatory that the customer/supplier be totally shut down.
- AP is charged and cover is usually given as a sublimit.



#### **Loss of Attraction**







limits are small usually up to say USD 5M. All LOA extensions are to be signed off by PZB, JB or Dipam Pandit

Physical Loss or Damage

Vicinity 12 months indemnity

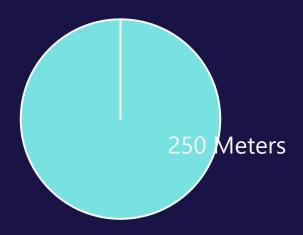
# Loss of attraction



#### **Aggregates**

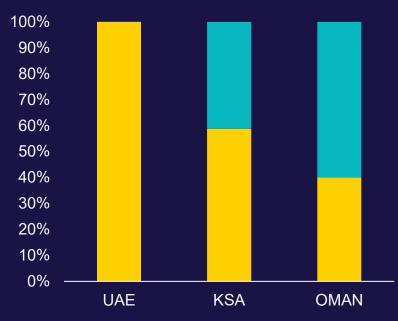
• A-

**Terrorism & Sabotage risks**, aggregates are
monitored using Blast
Zone Radius.





**Political Violence** and War risks, aggregates are monitored to country level.





#### **5 Power Exclusion**

Iraq, Iran, Israel

Libya, Syria KSA, Yemen

Armenia Georgia, Azerbajian

Turkey, Lebanon

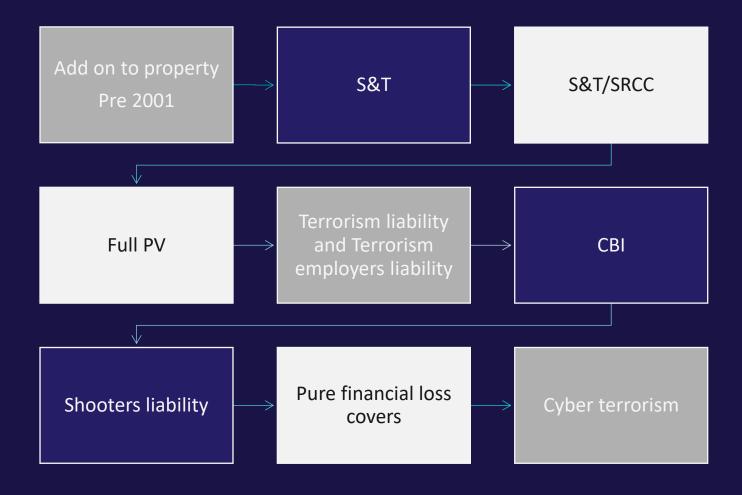
India, Pakistan Israel,

**Proxy Wars** 





## **Evolution of the Terrorism Cover**





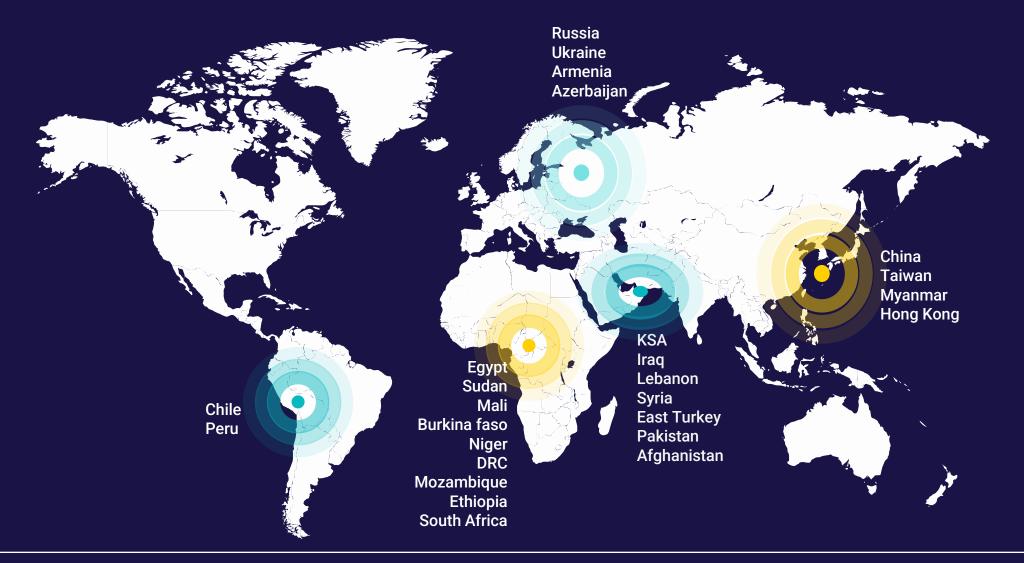
#### Claims

- Notification within 7 to 30 days
- Proof of the political motivation is required by the insured
- Loss adjuster is appointed
- Claims are subject to policy conditions
- Claims involving both SRCC and criminal looting
- Documentation gaps





# **Areas of Conflict**







# Claims



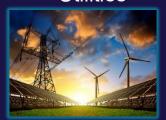
Gilet Jaunes, Netherlands, Tesla Germany, India Pakistan, Israel, Sudan, Mozambique, burkina, Mali, Libya Iraq, Turkey





# **Industrial Cover**

Utilities



Transit



Customers



omers



Employees





D.O.A





Cyber Terror







# **Commercial Properties**



Suppliers











**Employees** 



