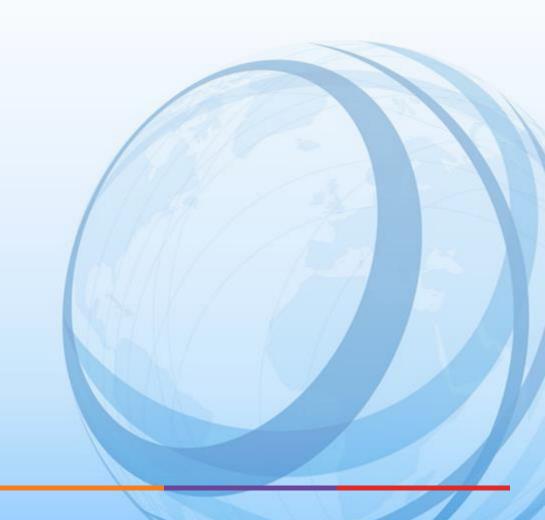
# **UIBInstitute**



# **FAIR Oil & Energy Insurance Syndicate**

Nabil Hajjar Managing Director









**UIBInstitute** 

A FAIR
Reinsurer
with POWER
and ENERGY



**INTRODUCTION** 





### **OBJECTIVES OF POOLS & SYNDCIATES**

Insurance pools and syndicates offer several strategic and operational benefits, especially in markets or sectors where risks are large, complex, or volatile.

The need and advantages of forming such structures:

#### RISK SHARING AND DIVERSIFICATION

- Purpose: To spread large or catastrophic risks across multiple insurers or reinsurers.
- **Benefit**: Enhance financial stability and solvency, as no single entity bears the full impact of a loss.

#### CAPACITY BUILDING

- Purpose: To provide coverage for high-value or high-risk exposures that exceed the capacity of individual insurers.
- Benefit: Pools and syndicates can collectively underwrite risks that would be too large for any one company.

### **OBJECTIVES OF POOLS & SYNDCIATES**

#### MARKET STABILITY

- Purpose: To stabilize insurance markets in times of crisis (e.g., natural disasters, pandemics).
- **Benefit:** Prevents market withdrawal or pricing volatility by ensuring continued availability of coverage.

#### **EXPERTISE AND COLLABORATION**

- **Purpose:** To bring together specialized knowledge and underwriting expertise
- Benefit: Enhances risk assessment, pricing accuracy, and claims management through shared intelligence.

#### ECONOMIES OF SCALE

- Purpose: To reduce administrative and operational costs.
- Benefit: Shared infrastructure and resources lead to cost efficiencies and better returns



### **OBJECTIVES OF POOLS & SYNDCIATES**

#### REGULATORY AND GOVERNMENT SUPPORT

- Purpose: Often encouraged or mandated by governments for sectors like agriculture, terrorism, or nuclear risks.
- Benefit: Facilitates public-private partnerships and ensures coverage for socially critical risks.

#### INNOVATION AND PRODUCT DEVELOPMENT

- Purpose: To pilot new insurance products or cover emerging risks (e.g., cyber, climate).
- Benefit: Pools can absorb initial volatility and support innovation without jeopardizing individual insurers.



# <u>FAIR</u>

FEDERATION (OF)

**AFRO-ASIAN** 

INSURERS (&)

**REINSURERS** 

Established: 1964

Objectives: Promote cooperation among Insurance & Reinsurance Companies in Africa & Asia.

Membership: 211 from 53 Countries.







### **FAIR POOLS & SYNDICATE**



1- FAIR Non-Life Reinsurance Pool (1974) Managed by: Misr Insurance Co., Egypt





2- FAIR Aviation Pool (1989)
Managed by: Atlantic Re (Previously SCR)
Morocco



3- FAIR Oil & Energy Insurance Syndicate (1998)
Managed by: TRUST RE
Bahrain



Federation of Afro- Asian Insurers & Reinsurers (FAIR)



**TRUST RE** 











# INTRODUCTION

- Established in 1998
- Incorporated in Bahrain by Law Decree # 7/1999 published in the Official Gazette
- Registered with the Bahrain Ministry of Industry, Commerce & Tourism # 44025
- Governed by its "Syndicate Agreement" and "Articles of Association"
- Independent Entity
  - Business License
  - General Assembly
  - > Technical Board
  - Book of Business
  - Bank Accounts
  - External Auditor



### **OBJECTIVES**

- Underwrite Afro-Asian Oil & Energy related business
- Increase the retention capacity of the Afro-Asian Markets
- Cooperate with and develop technical services of regional & local insurers
- Provide technical services; risk surveys, loss prevention and control
- Act as a technical arm supporting the activities of FAIR organs in particular to enhance bilateral exchange of business.



# THE SYNDICATE MEMBERS

The General Assembly is the supreme authority of the Syndicate and is composed of all Members of the Syndicate.

### 21 Syndicate Members from 16 Countries (2025)

	COUNTRIES	COMPANIES	UNITS
Asia	13	15	83
Africa	3	6	24
TOTAL	16	21	107



#### THE OPERATION

The Syndicate operates in the same way any Reinsurance Company operates by accepting risks on Facultative basis from Members, Non-Members & Brokers.

#### THE GEOGRAPHOCAL SCOPE

Africa, Asia for Oil & Energy & Nuclear business and Europe for Nuclear Energy.

#### **CAPACITIES**

Oil & Energy related risks: US\$ 25,000,000 anyone Risk/Unit

Nuclear Energy plants: US\$ 14,000,000

#### **LINES OF BUSINESS**

- Energy: Onshore & Offshore.
- Power Plants.
- Renewable Energy.
- Energy Related Construction.
- Nuclear Risks including Radioactive Contamination





# WHO CAN USE THE FACILITY

- All members of the federation of Afro-Asian Insurers & Reinsurers (FAIR)
- Brokers and all other companies handling the Afro-Asian Oil & Energy Business



# **RETRO PROGRAM**

- The Retro Program is placed with First Class Securities
- 95% A Rated by A.M Best and other major rating agencies
- 5% B+ and above rated by A.M Best and other major rating agencies



# **SCOPE OF RISK ACCEPTANCE**

- Energy Onshore & Offshore
- Power Plants
- Renewable Energy
- Energy Related Construction
- Nuclear Risks Including Radioactive Contamination but excluding TPL
- Business Interruption: When written with other classes

- Liability when written with other classes
- Energy Package policies and other property or related exposures
- Marine Hull: Carriers of crude oil and/or oil & gas and similar products, when included in a package
- Operators extra expenses: Cost of well control, re-drilling expense, seepage & pollution





### **M**EMBERSHIP

Applicant companies shall be admitted as Members subject to:

- Subscribing in at lease one Unit of capacity (1 Unit = \$ 100,000)
- Signing the Membership Application and Letter of Commitment.
- Agreeing to be bound by the "Syndicate Agreement" and "Articles of Association".
- The approval of the Technical Board.



# **MEMBERS (2025)**

#	MEMBERS	COUNTRY	MEMBER SINCE	RATING
1	Arab Ins. Group (ARIG)	Bahrain	2005	NR
2	Trust Re	Bahrain	1999	NR
3	Arab Misr Ins. (gig)	Egypt	2009	A (AM Best)
4	Misr Insurance Co.	Egypt	1999	B++ (AM Best)
5	Suez Canal Insurance Co.,	Egypt	2009	B- (AM Best)
6	GIC Re.of India	India	1999	A- (AM Best)
7	PT ACA Asuransi	Indonesia	2004	NR
8	PT Asuransi Sinar Mas	Indonesia	2010	AA+ (Fitch)
9	Gulf Insurance Co., (gig)	Kuwait	2009	A- (AM Best)
10	Libya Insurance Co.,	Libya	1999	NR
11	United Insurance Co.,	Libya	2002	NR
12	Malaysian Re	Malaysia	1999	A- (AM Best)
13	SCR	Morocco	2004	B++ (AM Best)
14	Oman Re	Oman	2020	BBB- (Fitch)
15	Malayan Insurance Co.,	Philippines	2005	B++ (AM Best)
16	QGIR	Qatar	1999	B++ (AM Best)
17	Ceylinco Insurance PLC.	Sri Lanka	2006	NR
18	Arab Union Re	Syria	1999	NR
19	Anadolu Insurance	Turkey	2007	BB (Fitch)
20	Al Ain Ahlia Insurance Co	U.A.E	2009	A- (S&P Global )
21	APEX Insurance PSC	Uzbekistan	2025	B+ (S&P Global)
	TOTAL			



# **DIVERSIFICATION**



21 MEMBER COMPANIES

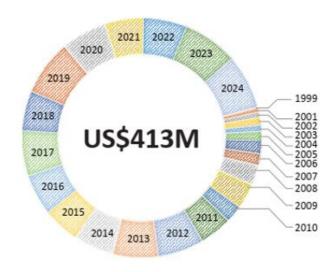
16 COUNTRIES

RISKS LOCATIONS 39 COUNTRIES

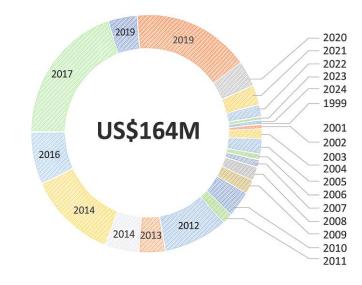


# **25 YEARS OF COMMITMEMT**

Total Premium Written 31/12/2024



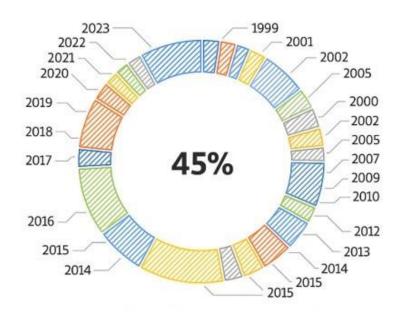
# Total Claims Paid 31/12/2024



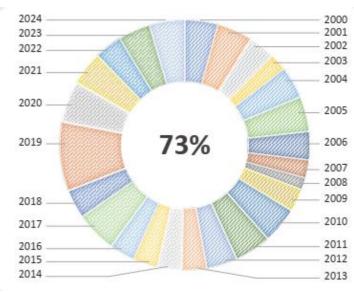


# **25 YEARS OF COMMITMEMT**

# Average Loss Ratio 31/12/224



# Average Combined Ratio 31/12/2024

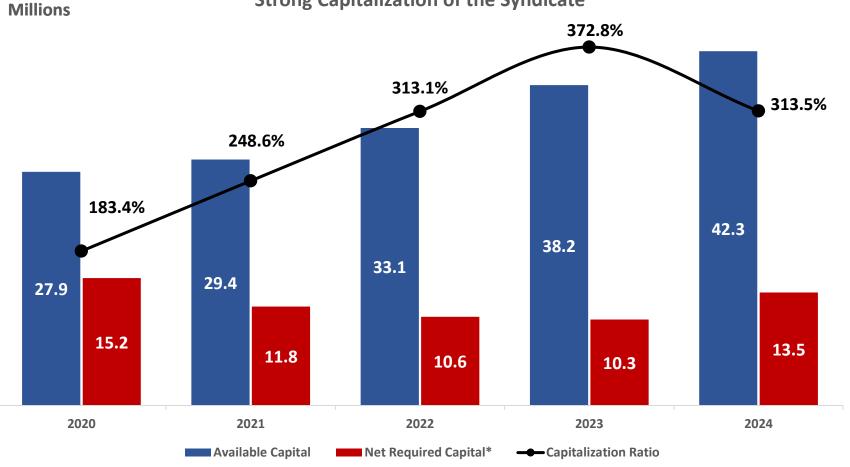


# **25 YEARS OF COMMITMEMT**

Capital Requirement According to AM Best (BCAR)



#### **Strong Capitalization of the Syndicate**





## A.M. BEST RATINGS

#### THE SYNDICATE RATING

FAIR Oil & Energy Insurance Syndicate is proud to be the first entity of its kind to be rated by a reputable international rating agency.

A.M Best assigned the following ratings to the Syndicate:

Financial Strength Rating (FSR) B++ with stable outlook. Issuer Credit Rating (ICR) bbb with stable outlook.

The ratings reflect a highly recognizable status for the Syndicate as a relaible security









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# THANK YOU

# **UIB**Institute



# Thank You

